

SCRIP NAME: SRGHFL; SCRIP CODE: 534680; ISIN NO: INE559N01010

Date: 29.05.2018

To,
Department of Corporate Services
BSE Limited
Mumbai- 400 001

Respected Sir/Madam,

**SUBJECT: PRESS RELEASE OF AUDITED FINANCIAL RESULTS
FOR THE QUARTER AND YEAR ENDED MARCH 31, 2018**

With reference to above, we hereby provide the press release in respect of Audited Financial Results for the Quarter & Year Ended March 31, 2018.

This is for your information and record. Kindly acknowledge receipt.

Thanking You,

With Regards,

For SRG Housing Finance Limited


Vinod K. Jain
(Managing Director)
DIN: 00248843



SRG HOUSING FINANCE LTD

Always with you

SRG Housing Finance Ltd. – Press Release

The Board of Directors of SRG Housing Finance Ltd. have approved the Audited Financial Results for Quarter & Year ended March 31, 2018 at their meeting held in Udaipur on 28th May 2018.

PERFORMANCE HIGHLIGHTS- FY18 & Q4 FY18:

- SRG Housing Finance Limited reported a **robust growth of 144.75% in Loan Book with Rs. 200.28 Crore** as at March 31, 2018 (PY Rs. 81.83 Crore).
- Asset quality improved with GNPA at 1.50% for FY18 as against 1.57% for FY17 while NNPA at 0.50% for FY18 against 1.21% for FY17.
- During the year ended March 31, 2018, Company recorded the highest ever **Loan Sanctions** in a year of **Rs. 145.96 Crore** compared with Rs. 51.53 Crore in FY17, registered a **growth of 183.25%**. While the same for Q4 FY18 is Rs. 52.94 Crore (PYQ4 Rs. 29.17 Crore), a growth of 81.5%
- **Total Income** was **higher by 135.46% to Rs. 34.26 Crore in FY18** as against Rs. 14.55 Crore in FY17. Total income for Q4 FY18 stood at Rs.11.50 Crore (PY Q4 Rs. 4.63 Crore), a growth of 148.38%.
- Rise in Total Income has provided a parallel up move support of rising **Net Interest Margin (NIM)** which **grew to 10.97%** in FY18 from 9.67% in FY17.
- **Profit After Tax rose to Rs. 9.62 Crore in FY18** compared with Rs. 2.71 Crore in FY17 with a **growth of 254.98%** that resulted to an **EPS of Rs. 7.40 for FY18** as against Rs. 2.38 FY17, deriving a **growth of 210.92%**. While the PAT for Q4 FY18 stood at Rs. 3.65 Crore as against Rs. 0.86 Crore in Q4 FY17, a growth of 324.41%.
- The strong profit growth has helped boost Return on Average Tangible Net Worth (ROANW) to 27.09% in FY18 against 11.19% in FY17 and Return on Average Assets (ROAA) to 5.82% in FY18 against 3.15% in FY17.

Particulars	Quarter Ended (Audited)		Year Ended (Audited)		Growth Y-o-Y
	31.03.2018	31.03.2017	31.03.2018	31.03.2017	
Loan Assets (AUM)	200.28	81.83	200.28	81.83	144.75%
Loan Disbursement	52.14	25.71	142.82	47.37	201.50%
Total Revenue from Operations	11.50	4.63	34.26	14.55	135.46%
Net Interest Income (NII)	6.07	2.57	18.11	8.30	118.20%
Profit Before Tax (PBT)	4.94	1.28	13.19	4.02	228.10%
Profit After Tax (PAT)	3.65	0.86	9.62	2.71	254.98%
EPS (Rs.)	2.80	0.75	7.40	2.38	210.92%
Shareholder's Fund	41.50	33.98	41.50	33.98	22.13%
Book Value (per share)	31.92	26.13	31.92	26.13	22.13%
Net NPA (%)	0.50	1.21	0.50	1.21	-
Gross NPA (%)	1.50	1.57	1.50	1.57	-

LENDING OPERATIONS

Loan Assets (AUM):

The AUM as at March, 2018 amounted to Rs. 200.28 Crore as against Rs. 81.83 Crore as at March, 2017, a growth of 144.75%.

Loan Mix:

Product wise:-

Loan type	Housing Loan		LAP		Builder/Project Loan		Total
	Amount (Rs. In Cr)	Percent	Amount (Rs. In Cr)	Percent	Amount (Rs. In Cr)	Percent	Amount (Rs. In Cr)
FY18	147.81	73.80%	41.89	20.92%	10.58	5.28%	200.28
FY17	64.84	79.24%	7.02	8.58%	9.97	12.18%	81.83

Occupation wise:-

	Salaried		Self Employed		Total
	Amount (Rs. In Cr)	Percent	Amount (Rs. In Cr)	Percent	Amount (Rs. In Cr)
FY18	35.12	17.54%	165.16	82.46%	200.28
FY17	13.59	16.60%	68.24	83.40%	81.83

Demography wise:-

	Rural		Urban		Total
	Amount (Rs. In Cr)	Percent	Amount (Rs. In Cr)	Percent	Amount (Rs. In Cr)
FY18	175.76	87.75%	24.52	12.25%	200.28
FY17	73.84	90.23%	7.99	9.77%	81.83

Loan Disbursements:

Total disbursement in Q4 FY18 grew by 102.80% to Rs. 52.14 Crore as against Rs. 25.71 Crore in Q4FY17.

Total disbursement in FY18 is Rs.142.82 Crore as against Rs. 47.37 Crore in FY17 - a growth of 201.49%.

The average ticket size in FY18 stood at Rs 5.61 Lakhs as against ticket size of Rs.7.62 Lakhs in previous years.

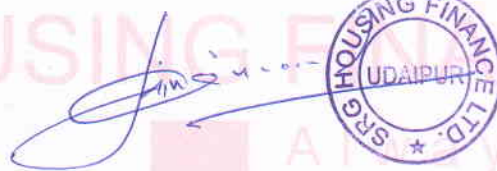
The robust growth in Loan book has not changed the management focus on small tickets loans where LTVs are lower and chances of defaults are much lower.

Loan to Value Ratio (LTV):

The LTV at 42.18% for FY18 coupled with strong standards of credit underwriting has safeguarded the Company from credit risk.

Asset Quality:

The Gross NPA as at FY18 stood at 1.50% as against 1.57% as at FY17. The Net NPA as at FY18 stood at 0.50% as against 1.21% as at FY17.



KEY HIGHLIGHTS

Net Interest Margin (NIM):

The Net Interest Margin to Average Total Assets for FY18 reported at 10.97% as against 9.67% for FY17.

Net Worth/ Shareholder's Fund:

Net Worth/Shareholder's Fund as on March 31, 2018 is Rs. 41.49 Crore as against Rs. 33.97 Crore as on March 31, 2017.

Return on Average Equity (ROAE):

The Return on Average Equity for FY18 reported at 25.49% as against 10.75% for FY17.

Return on Average Assets (ROAA):

The Return on Average Assets for FY18 reported at 5.82% as against 3.15% for FY17.

Cost to Income Ratio:

The Cost to Income Ratio for FY18 reported at 42.78% as against 53.44% for FY17.

BORROWINGS

Borrowings as at the year ended March 31, 2018 stood at Rs. 166.96 Crore Vs Rs. 75.04 Crore as at the year ended March 31, 2017.

The Company has availed total Sanctions of Rs. 127.50 Crore (Including Rs. 25 Crore NCDs) during the year out of which Rs. 35.00 Crore are yet to be availed by the company.

Borrowing Mix:

During FY18, Company managed to raise funds for the first time through NCDs which helped it to diversify its borrowing mix. The change in the borrowing mix as stated below was primarily undertaken to manage funds in a cost effective manner.

The Company's Borrowing mix for the year ended March 31, 2018 is as under:

Borrowing Sources	FY18	FY17
Banks	69.85%	78.20%
NCDs	13.68%	-
NHB	2.36%	8.98%
FIs	14.11%	12.82%
Total	100%	100%




BUSINESS PRESENCE

Retail Network:

SRG is operating through its presence in **4 states through 29 branches** as compared to 19 branches as on FY17. It has offices in Rajasthan (19), MP (5), Gujarat (4) and Maharashtra (1). Company has opened 10 new branches in the states of Gujarat, Rajasthan and Madhya Pradesh in the FY18. Its registered office is in Udaipur, Rajasthan and corporate office is situated in Mumbai, Maharashtra.

ACHIEVEMENTS

- Issued Non-Convertible Debentures of Rs. 25 Crore on private placement basis in FY18; for the first time since incorporation of the Company.
- Expanded the business presence in Gujarat and Maharashtra.
- Appointed Deloitte Haskins & Sells LLP for Management Audit of the company.
- Credit Rating upgraded from BWR BBB- (BWR Triple B Minus) Outlook: Stable to BWR BBB (BWR Triple B) Outlook: Stable by Brickwork Ratings.

AWARDS AND RECOGNITION

- Felicitated with **"The Excellence Award"** at 3rd Mine India Microfinance & NBFC Conference.
- Adjudged amongst the "Top-100 SMEs in India" by Skoch Group and Awarded with **Skoch Order of Merit on 51th Skoch Summit**.
- Awarded as **"The Fastest Growing Housing Finance Company of the Year"** by ET NOW BFSI Award.

MANAGEMENT COMMENTARY

Commenting on the Company's financial performance Mr. Vinod K. Jain, Managing Director of the Company said that SRG Housing Finance Limited (SRGHFL) has stood well over its target for FY18 of achieving Rs. 200 Crore AUM with stable asset quality and improved margins.

The Company has registered visible growth with each passing year with its AUM and PAT compounding annually (CAGR) since 2012 at the rate of 72.62% and 76.33% respectively; thus creating wealth for all of its stakeholders. All this has become possible with the management's integrity and continuous efforts towards the Company's Vision of achieving Rs. 1000 Crore AUM by 2022.

The Company has during the year steeply focused over its strengths and weaknesses, expeditiously explored the growth stories in tier II and III towns and achieved success in raising funds from various sources including NCDs, ensuring the fund liquidity along with lower cost.

About SRG Housing Finance Ltd.:



SRG HOUSING FINANCE LTD.
UDAIPUR

SRGHFL is a BSE listed and National Housing Bank registered Housing Finance Company engaged in the financing of housing loans and mortgage loans. SRGHFL commenced operations after getting registered with National Housing Bank being the 1st Company in Rajasthan to get NHB License. Initially, the Company was incorporated as Vitalise Finlease Pvt. Ltd. on March 10, 1999. SRGHFL came out with IPO in September, 2012 and raised Rs. 7.01 Crore from the IPO proceeds and got listed on BSE's SME Platform being the 1st Company in Rajasthan to be listed on SME Platform. In February, 2015 Company migrated to Main Board of BSE Limited from SME Platform being India's 1st Company to migrate from BSE SME to BSE Main Board. Further in the month of May, 2016, Company started its corporate office in Mumbai, Maharashtra.

SRGHFL has outstanding AUM of Rs. 200.28 Crore as on March 31, 2018. The Company operates through its Registered Office at Udaipur and 29 branches located within Rajasthan, Gujarat, Maharashtra and Madhya Pradesh.

29 May, 2018

